

Subject	Business St. & IT		
	Interpretation of National Curriculum into Year group Endpoints		
Year	Term 1	Term 2	Term 3
11	<p>Students will be able to describe and explain:  Finance - Revenue, costs, profit, BEP, Cash, Cash flow forecasts and sources of finance  Ratio analysis - net profit margin, gross profit margin  <b>Businesses and technology</b> - payment systems, internet, stock control, production process  <b>Suppliers</b> - relationships with suppliers, payments, delivery, credit      <b>Stock control</b> - Max &amp; min stock levels, buffer stock, reorder levels, stock chart</p>	<p>Students will be able to describe and explain:  <b>Human resources</b> - role of HR, recruitment &amp; selection, training, motivation  <b>Employees</b> - impact of employees in the work place, costs, laws  <b>Organisation structures</b> - hierarchical, flat, long, tall, matrix  <b>Recruitment &amp; training</b> - recruitment process, on-the-job &amp; off-the-job training, induction,</p>	<p>This term will be reserved for revision of any topics that the pupils want to go back over.  Revision will consist of recapping the finance topics, answering 3, 6, 9, &amp; 12 mark questions, past papers etc.</p>